CHAMBER CHAT

May 2024

What I'm Thinking About

By Andy Mayer President/CEO

1. The end of the Tulip Festival brings back a sense of normalcy to the Chamber office/Visitors' Center. Instead of hundreds of visitors on a sunny day, we're back to a steady stream, some still hoping to see tulips. We also have people coming in that are thinking about moving to the area and residents looking for trusted services. You should have your cards or brochures on display so that they can consider you. Our website also has constant traffic of visitors and residents searching for what you provide. Please contact Chamber staff to help you maximize your exposure through both marketing opportunities.

2. I was down in Olympia last week for a strategic planning session of the Washington Chamber of Commerce Executives board, of which I am the Vice-Chair. We discussed how to attract new members to our association and to provide ongoing value to them. The conversation was valuable because of the similarity to the goals we have for our Chamber. It also highlighted the importance of peer-to-peer interaction, which is the key to many of our Chamber programs.

3. My visit to Olympia was seen as a big deal by my wife's 4th grade class at Mount Vernon's Washington Elementary School. They have been studying our state, including Olympia as the capitol city. They see it as a far-off destination and asked whether I could bring back souvenirs. It reminded us that their world view is quite small. It also points out how valuable school is in that it can ignite students' desire to learn and understand that there is a big world out there. P.S.—I couldn't find any souvenirs unfortunately. But I brought back snacks. For hungry 4th graders that's probably as good.

4. Let's shift our focus to our fair City. Mayor Donovan will speak on the "State of the City" at the Chamber Luncheon on May 22. You will want to hear the plans for his administration, as well as immediate accomplishments. I would expect an opportunity to interact with Mayor Donovan based on his desire to create progress for residents and for business.



Mount Vernon Chamber of Commerce (360) 428-8547 <u>mountvernonchamber.com</u>

Industry Tour at Janicki Industries

Experience Work Project (EWP), a Chamber Foundation program focused on workforce development continues to offer valuable on-the-job learning opportunities to qualifying Skagit Valley College students.

In partnership with the Northwest Workfoce Council and Skagit Valley College; last April EWP facilitated an industry tour for Welding and Manufacturing students at Janicki Industries. Guided by EHS Site Manager Nick Lavacca and Training Coordinator Brittany Gladsjo, students visited the Hamilton site which hosts two large-capacity 5-axis CNC mills.

Janicki designs and builds tools, parts, prototypes, and assemblies for a wide variety of industries. They specialize in composite and metal fabrication for large-scale, complex projects. Their markets include aerospace, defense, energy, marine, space, architecture, ground transportation and urban air mobility.

On-the-job learning opportunities help prepare students for future employment while supporting our community workforce needs. Qualifying students are welcome to attend industry tours, shadow a professional in their field or complete a 40-hour internship with a local employer.

The Chamber Foundation's workforce development is funded by the Opportunity Grant Program/Northwest Workforce Council and Skagit Valley College. For more information and partnership opportunities, please contact Business Development and Foundation Director Silvia Reed (360) 395- 2944 / <u>Silvia@MountVernonChamber.com</u>.



EWP Industry Tour at Janicki for Skagit Valley College students



MOUNT VERNON CHAMBER OF COMMERCE

Welcome New Members

BNI

Debbie Ruiz 1-209-810-0071 <u>www.bninw.com</u> 1105 McLean Rd Mount Vernon We are the world's leading business referral organization supporting businesses in Skagit, Whatcom, Snohomish, King and Pierce counties.

Edward Jones - Aubrey Wilson

Aubrey Wilson 360) 855-7213 <u>www.edwardjones.com/aubrey-wilson</u> 108 N Township St Suite C Sedro-Woolley A different kind of investment firm. You can expect personalized service and long term strategies instead of the latest investment fads.

Largo Tents LLC

Cristina Almeda (425) 953-6133 <u>www.largotents.com</u> 1217 1st St Marysville We offer custom design, manufacturing and installation services for tents, canopies, awnings, tarps and so much more.

Right at Home Northwest

Sharon Morris (360) 982-2743 <u>www.rahnorthwest.com</u> 317 S 2nd St Ste 149 Mount Vernon



Right at Home is a leader of the in-home care industry. Our trained caregivers provide top quality in-home care for seniors and disabled adults needing & wanting to maintain their independence.

Skagit Speedway

Jon Hager (360) 724-3567 <u>www.skagitspeedway.com</u> 4796 Old Hwy 99 N Burlington Skagit Speedway is an affordable and safe entertainment facility that your whole family can enjoy!

Tacos La Oriental

Paola Sandre (360) 420-4293 <u>www.facebook.com/TacosLaOriental</u> 2112 Riverside Dr. Mount Vernon



Mount Vernon Traditional Mexican food, showcasing the best of the cuisine from Puebla including tacos, alambres, gringas, etc. Available for community events and event catering (private and corporate).

wafla

Lisanne Bannister (360) 455-8064 <u>www.wafla.org</u> 975 Carpenter Rd NE Suite 201 Lacey

wafla is a non-profit organization run by farmers whose mission is to make labor stability a reality for employers in the agricultural industry through advocacy, visa services, and H.R. assistance.

Calendar of Events

Ribbon Cutting at La Catrina Tacos Tequila

Wednesday, May 8 at 4 p.m. 517 S 1st St Mount Vernon

Speaking of Women Coffee Chat Sabores Catering

Wednesday, May 8 at 9 a.m. 810 W Division St Mount Vernon <u>Register here</u>



Multi-Chamber After Hours at Camp Korey

Thursday, May 9 4:30 p.m. to 6 p.m. 24880 Brotherhood Road Mount Vernon

Latino Business Leaders Business Panel

Wednesday, May 15 at 6 pm. Skagit Valley College Multi-Purpose Room <u>Register here</u>

thrivent Shawn Steffens, ChFC, RICP (360) 707-7677



Ribbon Cutting at Big Rock Grocery Bar & Grill Friday, May 17 at 5 p.m. 14779 Route 9 Mount Vernon

Membership Luncheon State of the City

Wednesday, May 22 11:30 a.m. to 1 p.m. Hillcrest Lodge 1717 S 13th St Mount Vernon <u>Register here</u>



Thank You Renewing Members

30+ Years

Pacific Party Canopies, Inc. Woodcraft Wood Floors, Inc

25+ Years Wingate by Wyndham

20+ Years Brown McMillen Real Estate Peoples Bank @ Haggen

15+ Years PeaceHealth United General Medical Center 15+ Years

Skagit Valley Family YMCA Steam Hosting

10+ Years HKP Architects JP Automotive

10+ YearsFLa Conner RV & Thousand TrailsTShakespeare Northwest AssociationTSkagit Powder CoatingThe Grand Willow Inn Event Venue and B & B

5+ Years

Chinn GYN, LLC Marathon Petroleum Corporation Mystical Wares Sound Cedar Lumber

Less than 5 Years Betsy Anorbe Real Estate Potential Finders Network, LLC RAIN Catalysts The Skagit Table

Partner Members

Anderson Podiatry, Bank of the Pacific, Best Western PLUS, Skagit Valley Inn, Birch Equipment Co., Budget Towing & Repair, Coastal Farm & Ranch, Chikara PR, LLC, Farmers Insurance Tory Charette Agency, Foothills Toyota, Haggen Food & Pharmacy, Hampton Inn & Suites, Infinity Painting & Renovations, Kern Funeral Home, Landed Gentry Homes & Communities, Loving Farms, Max Dale's Steak and Chop House, Mount Vernon School District, North Coast Credit Union, Northwest Escrow, LLC, PogoZone, Port of Skagit, Puget Sound Energy, SERVPRO, Skagit Public Utility District 1, Skagit Valley Casino Resort, Skagit Valley College, Skagit Regional Health, Skagit Speedway, Skagit Valley Food Co-op, Testing and Commissioning Services, LLC, The Washington Shakespearean Festival, Walmart, WECU, White Branches, Williams & Nulle, PLLC, CPAs

Board of Directors

Chair - Flora Lucatero Children of the Valley Vice Chair - Tony White Skagit Valley Food Co-op Past Chair - Brian Ivie **Skagit Regional Health Treasurer - Tammy Reim-Ledbetter** Global Credit Union Member at-large - Diane Fox All About Hearing **Tony Cook** Cook CPAs and Consultants, PLLC Viry Delgado **COA Mexican Eatery** Matt Gill Marathon Petroleum Corporation **Katie Hayton** La Conner Inn **Elizabeth Jennings Community Action of Skagit County Crystal King** NW Technology **Robert Knoll Puget Sound Energy** Andrew Miller **Tulip Valley Farms** Julia Phillip Julia Phillip Realty Stacie J. Pratschner **City of Mount Vernon Dr. Amanda Rentschler Roosevelt Dental Center Jon Ronngren** Mount Vernon School District Dr. Chris Villa Skagit Valley College

STAFF

Andy Mayer President/CEO Silvia Reed Business Development and Foundation Director Jeremy Kindlund Operations Director Bob Johnson & Julie Newkirk Visitor Information Services



Member Announcements

Skagit Pediatrics joins Skagit Regional Health

Skagit Regional Health is pleased to welcome the providers and staff of Skagit Pediatrics, who joined the organization on April 29, 2024. Providers will remain in their current clinic location at 2101 Little Mountain Lane in Mount Vernon. The site is now called Skagit Regional Health – Little Mountain Pediatrics.

City of Mount Vernon Hires New Police Chief

Mayor Donovan announced today that Selah Police Chief Daniel Christman has been named the next Chief of Police for the City of Mount Vernon. Christman began his police career as a City of Bothel Police officer in 1997. His path has been marked by continued promotions with increasing levels of responsibility, culminating in his 2019 advancement to Police Chief for the City of Selah.

For more member announcements, visit <u>mountvernonchamber.com/member-announcements</u> Send your announcements to Jeremy@MountVernonChamber.com

Riverwalk Summer Concert Series Lineup

Dust off your lawn chairs, put on your dancing shoes and come to Historic Downtown Mount Vernon for some memorable summer evenings! The Riverwalk Summer Concert Series is free thanks to community sponsors. From foot-tapping blues, to old-time rock and roll music, the Riverwalk Concerts are a great way to wind down your week or jump-start a fun-filled weekend. Bring your lawn chairs, a blanket, a picnic, and the whole family. For information on sponsoring the series contact Jeremy Kindlund, Operations Director at (360) 428-8547 or Jeremy@MountVernonChamber.com. See the sponsorship details in this newsletter.

2024 Lineup

July 11: Mama Dirty Skirt Band July 18: The Hip July 25: The Walrus August 1: Eden August 8: The Naughty Blokes August 15: Pension King and the Dependents August 22: Chris Eger and the Powerhouse Horns August 29: Billy Appleton Band

MOUNT VERNON CHAMBER OF COMMERCE

Ambassadors

April in Pictures



Skagit Chili & Chowder Cook-Off Best of Show KAPS/KBRC



Master Warehouse Ribbon Cutting



Speaking of Women Coffee Chat



Latino Business Leaders Spring Social



Multi-Chamber After Hours at Celtic Arts Foundation



Skagit Chamber Alliance Legislative Wrap-Up

CALIBER

Chair - Betsy Anorbe Betsy Anorbe Real Estate Silvia Alvarez **Triumph Teen Life Center Emmy Bateman** Lincoln Theatre **Marla Chapa Skagit Social Clarissa De Vries** CrossCountry Mortgage, LLC **Morgan Elton Country Financial - The Elton** Group **Joley Garner** WAFD Insurance Group, Inc. **Devin González** Center for Inclusive Entrepreneurship **Jaime Huss** Washington Federal Susana Ipanaque La Peruanita LLC – Peruvian Street Food **Crystal King** NW Technology **Blake Rawlins** Guardian Northwest Title & Escrow **Tammy Reim-Ledbetter Global Credit Union Cole Smidt Skagit Wedding Films Chris Van De Grift ReLuTy Real Estate**



👿 Hilltop Pharmacy







HomePlace











WEST COAST



leartis



WYCOFF

Gonzalez Gigi's Lawn Care



NextHome

Heritage Wealth Advisors



Mount Vernon Chamber of Commerce Presents RIVERWALK SUMMER CONCERT SERIES July 11-August 29, 2024 Thursdays, 6 p.m. - 8 p.m.



The Mount Vernon Riverwalk Concert Series consists of eight weekly concerts on the Mount Vernon Riverwalk Plaza. The concerts feature an eclectic lineup of outstanding bands from the area.

The concerts offer a free, family-friendly, fun atmosphere to encourage visitors and entertain residents. The venue is perfectly situated by the river and adjacent to downtown retail and restaurants. Based on last year's attendance, we expect to welcome 5,000+ people into the downtown core during the entire series.

2024 Lineup - July 11: Mama Dirty Skirt Band, July 18: The Hip, July 25: The Walrus, August 1: Eden, August 8: The Naughty Blokes, August 15: Pension King and the Dependents, August 22: Chris Eger and the Powerhouse Horns, August 29: Billy Appleton Band

The series will be heavily promoted through diverse media, including social media, radio, print, press releases, chamber and city websites, member communications, and more. As a sponsor, you can expect to benefit from unprecedented brand exposure and stand above the competition through association with a much-loved, community-oriented event series.

Please join and support us in offering another wonderful community experience.

For more information on sponsorships, please contact Jeremy Kindlund at the Mount Vernon Chamber of Commerce, 360-428-8547 or <u>Jeremy@MountVernonChamber.com</u>.

2024 Riverwalk Summer Concert Series Sponsorship Opportunities

Presenting Sponsor:

\$5,000 - taken

Opportunity to speak or be recognized at every concert Magnified and well-positioned company logo on poster

Company name on advertising, marketing materials, and social media including:

Logo on Skagit Valley Herald display ads

- Branded advertising on MountVernonChamber.com and VisitMountVernon.com Social Media Promotion on Chamber channels
- Mention in all press releases

Company Banner displayed on Riverwalk throughout series

Display table at all series concerts

Royal Sponsor:

\$2, 500 - limited

Opportunity to speak or be recognized at three concerts

Company logo on promotional poster

Company name on advertising, marketing materials, and social media including:

Logo on Skagit Valley Herald display ad

Branded advertising on MountVernonChamber.com and VisitMountVernon.com Social Media Promotion on Chamber channels

Mention in all press releases

Company Banner displayed on Riverwalk throughout series

Display table at three concerts

Major Sponsor:

\$1,250

Opportunity to speak or be recognized at one concert Company logo on poster

Company name on advertising, marketing materials, and social media including:

Logo on Skagit Valley Herald display ads

Branded advertising on MountVernonChamber.com and VisitMountVernon.com

Social Media Promotion on Chamber channels

Company Banner displayed on Riverwalk throughout series

Display table at one concert

Supporting Sponsor:

\$550

Company logo displayed on promotional poster

Company Banner displayed on Riverwalk throughout series

Company name on advertising, marketing materials, and social media including:

MV Chamber website & Visitmountvernon.com Chamber Facebook



HAVE YOU CONSIDERED?

JOINING CHAMBER CONNECTIONS





Benefits

- ✓ Build strong business relationships
- ✓ Share best business practices
- Generate referrals

Meeting Options

- ✓ 2nd and 4th Tuesday at 9:00 AM
- ✓ 1st and 3rd Wednesday at 9:00 AM Accepting new group members
- ✓ 2nd and 4th Tuesday at 5:00 PM Accepting new group members

For information

- Silvia Reed
- 360-395-2944 | 360-305-0895
- Silvia@MountVernonChamber.com

www.MountVernonChamber.com



Fiber Internet for Condos & Apartments

City of MOUNT VERNON Washington

- Lower pricing and quality service means Higher Occupancy Rates!
- Elevator phones, Kiosk parcel storage, HVAC are available!
- Common area WiFi
- Turnover is lower when value is High!

- Speeds up to a Gigabit
- Affordable TV
- 24 hour Support
- 100 MBPS Upload
- Telephone Services
- Fiber Optic Speeds
- Friendly help
- Month to Month





- 1. Get the services you want: Pick your Internet speed, add Phone, Fax, and TV if you like. Our process is seamless for making changes... That's PogoZone!
- 2. If you have older infrastructure and don't know how the owner will consider spending thousands of dollars on new wiring? Think PogoZone!
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